Karim OULED

email: kouled@gmail.com / website : http://kouled.free.fr

Phone: +33 6 12 23 57 03 Married / 1 children



# **Project Manager**

## **Core Competencies**

- IT Project Management
- Requirements Identification
- Work Scope Definition
- Systems Analysis
- Change Management
- Incident Management
- IT Processes
- Strategic Planning
- Process Optimization

- IT Security
- System Integration
- Technology Deployment
- Performance Metrics
- Process Improvements
- Budget management and P&L
- SOx Compliance
- Regulatory Compliance
- International context

## **Work Experiences**

Since 2010 OK CRM

Clients: Darty, Veolia, Proxiserve, Wolters Kluwer, Ericsson, GE HealthCare, BNP Paribas

Position: **Project Manager / Partner** 

- Transformation rate of pre sales I have worked on 100 %,
- Management of teams cross skills, planning and validation of contracts,
- Management of ambitious projects and complex,
- Implementations of the standards and best practices,

2006 - 2010 Amigolog

Clients: Reckitt Benckiser, CETELEM (BNP Paribas), CANAL+, Darty, CRM Services (SNCF)

Position: **Project Manager / Partner** 

- Revenue + 30 % / year,
- Pre sales, workshop animation, review / audit, planning and preparation of contracts,
- Project management, Project owner,
- Feasibility study of projects, design of standard Siebel process or custom,
- Implementations of the standards and best practices of development,

2005 - 2006 T-System

Clients: MHIS, Michelin, Neuf Cegetel (SFR), SNCF, BNP Paribas

Position: **Project manager** 

- Transformation rate of pre sales I have worked on 100 %,
- Workshop animation, review / audit, planning,
- Siebel Project management ambitious and complex,
- Feasibility study of projects, design of standard Siebel process or custom,
- Write document of installation, of administration and exploitation / monitoring,
- Implementations of the standards and best practices of development,
- PoC and PoV as Siebel Expert, trainer,

2003 - 2004 Sapphire TechnologiesClient: VediorBis (RAMSTAD)Position: Senior Consultant

• Member of a big project of Siebel implementation,

- Migration from SIEBEL 7.0.3 to 7.5.2 and of the database from DB2 on Win NT to DB2 on Unix AIX,
- Feasibility study of projects, design of standard Siebel process or custom,
- Tuning of the DB2 database.
- SQL extraction of data for the BI, develop an internal website of data quality / analyses,

2000 - 2003 Optium Group

Clients: MCI WorldCom (Verizon Business), Bouygues Telecom, Luginbuhl, BNP Paribas

Position: Consultant

- Member of a big project of Siebel implementation in Europe,
- Migration of custom solution on SQL Server to Siebel on Oracle,
- Development of a JAVA tool for auditing the European Siebel databases,
- Train English, Irish and Italian Teams,

#### 1998 - 2000 RS2I

Clients: France Télévision, Moniteur du Bâtiment, Etica (Crédit Agricole)

Position: Software developer

- Development and maintenance of an application of electronic documents management system,
- Design and realization of a backup system on CD-ROM of database of documents,
- Reorganization of the tools of conversion and indexation in the database of these documents,
- Specification and realization of an application of management of reception and sending of automatic fax.
- Passage of the year 2000.

1996-1997 Médiaphonics SA FRANCE, Evry Courcouronnes, France

Position: Software developer

- Test of the Hardware and firmware of the PC PhoneRider multimedia card,
- Writing the documentation in English.

#### **Tools**

Certification ITIL v3 certified 10/2011, PRINCE2 certified 09/2014

**ERP** eBusiness Suite, EPM,

Cloud TOA, Salesforce, CRM On demand, Office 365
CRM/BI Siebel, Salesforce, OBIEE, Business Object

Methods / concept MERISE, UML, BPM, SCRUM, AGILE, PRA, PCA, eTom, ITIL, PRINCE2, TOGAF, COBIT

### **Education**

2000 – 2004 Master's Degree in Computer Science at CNAM Paris, evening lesson

**1997 – 1998** Managing information system at IFIP Paris, France

**1996** Technical diploma industrial information system, Aubervilliers, France

**1992** A-Levels with honors, Etampes, France

#### Languages

French Native French native

Arabic full professional proficiency Russian Elementary proficiency

#### **Interests**

- Travelling and cultural exchange,
- Sports: ski, natation, football, running : 20 km de Paris, Semi-Marathon et Marathon de Paris, La foulée du Luxembourg, triathlon.